# STUDENT STRATEGY & BUSINESS DEVELOPMENT, BASED IN COPENHAGEN

Impactful job with real contributions to the green transition and improving living conditions in developing countries and emerging markets.

IFU is Denmark's Development Finance Institution and a leading emerging market impact investor. We think innovatively about ways to deploy our capital, attract and mobilise other investors, and drive sustainable impact in emerging markets by making commercial private sector investments that support the green transition, as well as building just and inclusive societies in developing countries and emerging markets.

End of 2023, IFU initiated a growth and transformation journey when the Danish government announced a capitalisation plan that will more than double IFU's investment activity by 2030. We are therefore hiring a strategy manager who will play a pivotal role in shaping IFU's strategic direction and growth journey.

# The job

You will be part of the Strategy & Business Development team, which is responsible for strategy work and implementing projects initiated by the management. We work with senior leadership to develop IFU, and enable the organisation to grow and further strengthen our position as a leading impact investor in emerging markets. The main responsibilities of the department include:

- Define and drive priority initiatives in strategy implementation together with the business units, including setting appropriate KPIs and processes to track and review implementation
- Assist in building a new brand for IFU, which is more targeted towards the commercial market. This includes marketing, communication, and investor relations
- Support the development of business unit strategies, including IFU's investment strategy in close collaboration with the Investment management team
- Develop strategies, tools and process that will enable IFU to deliver on its investment targets
- · Lead annual corporate business planning
- Develop updates to capital plans and investment mandates with IFU's owner, the Danish Government
- Produce insights, recommendations, and fact-based decision material based on research and analysis for IFU leadership and business units

Reporting to the head of Strategy & Business Development, you will contribute to the department's tasks working on projects alongside your colleagues in the department. Your contributions will be centred around producing analysis and presentations, and executing smaller projects owned by the department. Your work will have impact across IFU, and you will work with colleagues across the organisation.

IFU has a strong set of values that guides us in our work with external partners and colleagues:

CARE FOR THE FUTURE

STRIVE WITH COURAGE

MAKE A
DIFFERENCE
TOGETHER



You will gain a job in a unique international investment fund, and you will be part of the team of students across IFU, who are assisting and helping in key areas of the organisation.

Your work schedule will be flexible, 15-20 hours weekly, taking exams into consideration.

## Your qualifications & experience

You are enrolled in a relevant university degree and are close to completing your bachelor, and you plan to continue with a relevant master's, or you have just started on your master's.

- You are fluent in English, both written and spoken
- You have strong analytical skills
- You have work experience, e.g. from a previous student job. Experience from consulting or investing is considered a plus, but is not a requirement
- You are an experienced user of Microsoft Office, especially Excel and PowerPoint

# Working and learning at IFU

Learning is an important element of working in IFU, and we will support your personal development through training, sparring and by ensuring that you get exciting and challenging tasks and new opportunities for growth. When joining IFU, you will take part in our extensive onboarding program to get the best possible start in your new role.

IFU offers a hybrid workplace, allowing you to manage your own time effectively. We have a diverse and inclusive working environment with more than 130 talented individuals from 25+ different nationalities. We work seamless together with colleagues around the corner, cross the organization and between offices in Asia, Africa, LATAM and Europe.

# Hope to hear from you

Please send your CV and motivated application to <u>job5@ifu.dk</u> as soon as possible, we will screen applications and conduct interviews on an ongoing basis.

## **Further information & Contact**

For further information, please go through IFU's website. If you have any questions, please contact Morten Buur Østerby, Head of Strategy and Business development, +45 33 44 12 49

IFU – the Investment Fund for Developing Countries provides risk capital to companies operating in developing countries across Africa, Asia, Latin America and parts of Europe. Investments are made on commercial terms in the form of equity, loans and guarantees. IFU has co-invested in over 1,300 companies in more than 100 developing countries and emerging markets. Capital under management is EUR 2.1 billion.

#### IFU

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