

STRATEGY & BUSINESS DEVELOPMENT MANAGER FOR IFU, BASED IN COPENHAGEN

Impactful job with real contributions to the green transition and improving living conditions in developing countries and emerging markets.

IFU is Denmark's Development Finance Institution and a leading emerging market impact investor. We think innovatively about ways to deploy our capital, attract and mobilise other investors, and drive sustainable impact in emerging markets by making commercial private sector investments that support the green transition, as well as building just and inclusive societies in developing countries and emerging markets.

End of 2023, IFU initiated a growth and transformation journey when the Danish government announced a capitalisation plan that will more than double IFU's investment activity by 2030. We are therefore hiring a strategy manager who will play a pivotal role in shaping IFU's strategic direction and growth journey.

The job

As strategy manager, you will be part of the Strategy & Business Development team, which is responsible for strategy work and implementing projects initiated by the management. We work with senior leadership to develop IFU, and enable the organisation to grow and further strengthen our position as a leading impact investor in emerging markets.

Reporting to the head of Strategy and Business Development, you will contribute to the department's tasks both in collaboration with coworkers and by running projects yourself. The main responsibilities of the department include:

- Define and drive priority initiatives in strategy implementation together with the business units, including setting appropriate KPIs and processes to track and review implementation
- Assist in building a new brand for IFU, which is more targeted towards the commercial market. This includes marketing, communication, and investor relations
- Support the development of business unit strategies, including IFU's investment strategy in close collaboration with the Investment management team
- Develop strategies, tools and process that will enable IFU to deliver on its investment targets
- Lead annual corporate business planning
- Develop updates to capital plans and investment mandates with IFU's owner, the Danish Government
- Produce insights, recommendations, and fact-based decision material based on research and analysis for IFU leadership and business units

Your qualifications & experience

You have strong experience within strategy development and project work preferably from at least 2 years in a management consultancy. Experience with emerging markets, development finance, and private equity will be

IFU has a strong set of values that guides us in our work with external partners and colleagues:

**CARE
FOR THE
FUTURE**

**STRIVE
WITH
COURAGE**

**MAKE A
DIFFERENCE
TOGETHER**



**INVESTMENT FUND FOR
DEVELOPING COUNTRIES**

considered a plus, but is not a requirement. In addition, you have:

- Master degree within economy, business, political or social science, financing, or something similar
- Strong quantitative analysis skills and ability to formulate and deliver recommendations with crisp communications
- Structured problem solving and analytical skills and ability to propose compelling solutions
- Ability to work collaboratively across teams and work on multiple projects simultaneously
- Experience in strategic business management, with a focus on facilitating executive-level decisions
- High level of business and financial acumen
- Expertise with Microsoft Office and especially Excel and PowerPoint
- Fluency in English both in writing and spoken

Working and learning at IFU

Learning is an important element of working in IFU, and we will support your personal development through training, sparring and by ensuring that you get exciting and challenging tasks and new opportunities for growth. When joining IFU, you will take part in our extensive onboarding program to get the best possible start in your new role.

IFU offers a hybrid workplace, allowing you to manage your own time effectively. We have a diverse and inclusive working environment with more than 130 talented individuals from 25+ different nationalities. We work seamless together with colleagues around the corner, cross the organization and between offices in Asia, Africa, LATAM and Europe.

Hope to hear from you

Please send your CV and motivated application to job4@ifu.dk as soon as possible, we will screen applications and conduct interviews on an ongoing basis.

Further information & Contact

For further information, please go through IFU's website. If you have any questions, please contact Morten Buur Østerby, Head of Strategy and Business development, +45 33 44 12 49

IFU – the Investment Fund for Developing Countries provides risk capital to companies operating in developing countries across Africa, Asia, Latin America and parts of Europe. Investments are made on commercial terms in the form of equity, loans and guarantees. IFU has co-invested in over 1,300 companies in more than 100 developing countries and emerging markets. Capital under management is EUR 2.1 billion.

IFU

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