

DYNAMICS 365 SALES DEVELOPER

Do you want to be part of a dedicated team in an organization that strives to be a best-in-class impact investor?

Investment Fund for Developing Countries (IFU) is seeking a skilled **Dynamics 365 Sales Developer** to join our Applications & Data Lab team. At IFU, we are on the path to implement a brand-new application landscape based on cloud infrastructure and a Microsoft-first strategy. We are working on our new Investment Management System, which is built on Dynamics 365 Sales. The system is our key application and the backbone of the impact investments we do around the world. Therefore, it is key that we succeed in creating a robust solution with a good user experience. As a part of our team, you will play a crucial role in the implementation, customization, and operation of our Dynamics 365 Sales solution, contributing to operational excellence and to making our organization truly data driven.

The team and your position

You will become part of the Application & Data Lab team that consists of 8 highly qualified and motivated professionals based in Copenhagen and New Delhi. We are a small and fast-moving team working in an agile manner. Your voice counts and you will have an important say in how we configure and implement our MS platforms. We have recently implemented MS Copilot Pro – so, if you have knowledge or experience with Copilot, that is a plus.

The position is based in Copenhagen, and you will report to the Head of Applications & Data Lab.

Your responsibilities

As a Dynamics 365 Sales Developer you will:

- Configure and customize tables, views, forms, processes, logic, templates, and automation within Dynamics 365 Sales.
- Integrate Dynamics 365 Sales with third-party solutions and apps.
- Collaborate with stakeholders to understand business requirements and translate them into technical solutions.
- Participate in the full application life cycle from technical design to development, testing, and deployment.
- Assist in setting up and supporting DW integration and document automation.

Your qualifications and experience

- Proven experience in Dynamics 365 Sales development and customization.
- Understanding of Copilot configuration within Dynamics 365 and integration capabilities.
- Familiarity with Power Platform and Power BI for reporting requirements.
- Knowledge of CRM solutions
- Ability to work collaboratively in a team environment and communicate effectively with non-technical stakeholders.
- Experience from the financial sector is a plus.

IFU has a strong set of values that guides us in our work with external partners and colleagues:

**CARE
FOR THE
FUTURE**

**STRIVE
WITH
COURAGE**

**MAKE A
DIFFERENCE
TOGETHER**

Working and learning at IFU

We are very ambitious in our efforts to become a leading impact investor, and we believe that the best way to succeed is to create a healthy culture, where people can strive and develop. It must be motivating and fun to go to work. Therefore, we take our time to celebrate milestones, learn new skills, go for a walk when having 1:1-meetings, and get to know each other well.

Learning is an important element of working in IFU, and we will support your personal development through training, sparring and by ensuring that you get exciting and challenging tasks and new opportunities for growth. When joining IFU, you will take part in our extensive onboarding program to get the best possible start in your new role.

IFU offers a hybrid workplace, allowing you to manage your own time effectively. We have a diverse and inclusive working environment with more than 130 talented individuals from 20+ different nationalities. We work seamless together with colleagues around the corner, cross the organization and between offices in Asia, Africa, LATAM and Europe.

Hope to hear from you

Please send your CV and motivated application to job3@ifu.dk as soon as possible and no later than August 11th. We will screen applications and conduct interviews on an ongoing basis.

Further information & Contact

If you have any questions, you are very welcome to contact Martin Kjærbo Nielsen, Head of Applications & Data Lab, +45 41381210 or mkn@ifu.dk, or Ditte Rude Moncur, SVP Technology & Operation, +45 61 30 79 11 or drm@ifu.dk, and we will revert to you.

IFU – the Investment Fund for Developing Countries provides risk capital to companies operating in developing countries across Africa, Asia, Latin America and parts of Europe. Investments are made on commercial terms in the form of equity, loans and guarantees. IFU has co-invested in over 1,300 companies in more than 100 developing countries and emerging markets. Capital under management is EUR 2.1 billion.

IFU

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